

# Oates & Company and Sage MAS 90 Help Orthopaedic Specialists of the Carolinas Reclaim Their Life



## **Orthopaedic Specialists of the Carolinas**

**Industry**  
Medical

**Software**  
Sage MAS 90

## **Benefits of Partnering with Oates & Company**

- Set up complex payroll system
- Simplified year-end processing
- Streamlined reporting
- Accessible support staff and quality training opportunities questions

Following the merger of two orthopaedic organizations, Orthopaedic Specialists of the Carolinas was formed in 1997. Focused on treatment and care for their patients, Orthopaedic Specialists employs 18 doctors who specialize in orthopaedic medicine. In their four state-of-the-art care facilities, Orthopaedic Specialists provides therapy programs that help patients return to work and reclaim normal lifestyle and activities.

### **Need for Rehabilitation**

Similar to the patients who come to them for rehabilitation, Orthopaedic Specialists' accounting system needed some rehabilitating. "We were using both Peachtree by Sage for our regular accounting functions and DacEasy to process payroll," said Katherine Flynt, Payroll/AP/Benefits Coordinator. "Neither system was user friendly and the support was non existent. We could not get

the information we needed out of either system easily and year-end processing was awful as it took 2-3 months."

"A consultant we were working with referred us to Oates & Company and Sage MAS 90," said Katherine. "After meeting with Oates & Company we felt very confident with their knowledge and capabilities. They were able to come up with a solution that exactly fit our needs and a timeline to get us up and going. We got the project approved and budgeted and we were on our way."

### **Complex Payroll**

"Our payroll is very complex," said Katherine. "We track 50 different deduction codes and 50 different earnings codes. Earnings codes include everything from being an expert witness in a court case to time working in the ER. It is imperative that we track this



Oates & Company

**An Oates & Company Client Case Study**

**"We highly recommend  
Oates & Company and  
Sage MAS 90. The  
volume we deal with is  
now manageable. Our  
lives are easier."**

**—Janice Holland**

**Accounting Manager  
Orthopaedic Specialists of  
the Carolinas**

information correctly so we can correctly pay bonuses. We needed more control of our payroll." Oates & Company was able to answer every question posed by Orthopaedic Specialists. "They set up Sage MAS 90 for ease of use and to save us a lot time."

Last year, Orthopaedic Specialists made another significant stride in saving time by implementing paperless direct deposit. "I used to have to fold and stuff all the direct deposit stubs and hand them out. Now, all stubs are emailed to employees each pay period. It saves me about three to four hours every two weeks," said Janice. "We were glad Oates & Company made the recommendation."

#### **Year-End Stress Removed**

With one system, Sage MAS 90, Orthopaedic Specialists can now integrate their payroll and general ledger to produce meaningful financial statements. Every year a budget is created and approved. Throughout the year every transaction needs to be compared to the budget. "We needed a system that would do a lot of the work for us. It is a lot less stressful at year end now. I no longer live at the office for 2-3 months for year-end processing. I can definitely say that working with Oates & Company and using Sage MAS 90 has improved the quality of my life," said Janice Holland, Accounting Manager.

"Each year end, we would have to manually create a spreadsheet that determines profit sharing, which took 2-3 days," said Katherine. "Oates & Company set up the report for us and now it runs in just a couple of hours."

Compiling the information to process W-2s used to take a week for Orthopaedic Specialists. "Not only was processing the information time consuming, but since we only did W-2s once a year, it made it that much harder," said Katherine. "With help from Oates & Company, we now process W-2s in one day."

#### **Relationship Is Key**

Orthopaedic Specialists is getting the most from their system through the relationship they have with Oates & Company.

"We feel we are maximizing our system through excellent training from Oates & Company," said Janice. "We also have attended their annual user's conference and enjoyed it."

"We appreciate the relationship we have with Oates & Company," said Janice. "If we need a new report written, we just call. We also like to bounce ideas off of them. They help so many different companies that they always have a great perspective to offer."



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